



Fact Sheet

High-Level Description:

FlagShip Integration Services provides Microsoft, Novell and Linux integration solutions to help businesses work smoothly. FlagShip functions as a virtual, full-service, in-house IT department for regional, national and global organizations ranging from non-profits to publicly traded companies. Its proprietary methodologies and solutions lead to 99.999% network uptime for its clients.

Since its early beginnings in 1985, FlagShip has combined the smart use of emerging technologies with best business practices to produce high-integrity, integrated solutions.

Unlike many other IT consulting organizations, FlagShip begins each client engagement by both

- 1) Understanding its business to help determine how technology fits into the big picture, and by
- 2) Carefully assessing all aspects of its IT operation – peripherals, servers, software, user habits, the overall network, etc – and determining their origins, function, and role in the organization, and how they relate to one another. Overall, FlagShip helps organizations manage all levels of the open system interconnection (OSI) model and balance the competing needs with the requirement of the business.

Another FlagShip key differentiator is **Co-Created Value™** client relationships. With Co-Created Value, clients have around-the-clock support with fixed-rate billing. They get the IT brain power, direction and maintenance they need, without having to constantly worry about budgets or extra fees. By forming close partnerships with clients, FlagShip provides dynamic, committed, long-term IT solutions that produce meaningful business results and value.

FlagShip is a fast-growing, privately held, female-owned company headquartered in Palatine, Ill.

Services / Specializations:

- 24/7/365 crisis support
- Dedicated client teams
- Seamless, system-wide integration
- Technology expertise personalized to each client's unique needs
- Specialty outsourcing (including Sarbanes Oxley IT and HIPPA privacy evaluations and compliance)
- Storage area networks (SAN)
- High-availability networking
- Security (including disaster recovery planning and response)
- Network management
- Web portal services and development
- Roadmap development
- Implementation planning
- Strategic review processes
- Blade server technology

Officers:

Kim Flagstad:	President, Founder and CEO
Robert Gillingham:	VP of Operations
Michael Calumet:	CFO, Controller
Jim Hill:	Operations Manager

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